



Board of County Commissioners • Escambia County, Florida

Paul R. Nobles/Purchasing Manager  
Office of Purchasing

January 18, 2018

To: All Known Prospective Bidders

**ADDENDUM NUMBER 1:**

Re: PD 17-18.009 Secure Continuous Remote Alcohol Monitoring Equipment

All:

We recently sent you a Request for Proposals on the above-mentioned specification.

This Addendum Number 1 provides for the updates to the schedule of events as indicated below, as well as answers to questions which follow on the next page(s).

Event	Original Date	New Date
Public Notice	January 8, 2018	N/A
Final Date for Questions	January 16, 2018	N/A
Responses to Questions	January 17, 2018	January 18, 2018
RFP Responses Due	January 25, 2018	February 01, 2018
Short-List Meeting	January 31, 2018	February 07, 2018
Discussions/Ranking Meeting	February 9, 2018	February 16, 2018
1 <sup>st</sup> Negotiations	February 28, 2018	March 08, 2018
2 <sup>nd</sup> Negotiations (If Necessary)	March 9, 2018	March 13, 2018
Recommendation to BCC	April 5, 2018	Same

This Addendum Number 1 is furnished to all known prospective bidders. Please sign and return one copy of this Addendum, with original signature, with your bid as an acknowledgement of your having received same. You may photo copy this form for your records.

Sincerely,



Jeffrey Lovingood  
Purchasing Specialist

SIGNED: \_\_\_\_\_

COMPANY: \_\_\_\_\_

Acknowledgement of Receipt of Addendum:

JDL

**Question 1:** Reference *RFP Section 1-2 Narrative, p.3*. “The Escambia County Community Corrections department currently has seventy-four (74) CAM style monitoring bracelet Model #00777 alcohol monitors in use through Alcohol Monitoring Systems, Inc. The estimated number of monitoring days in a calendar year are 7,437 days.”

Is it correct to extrapolate that the average quantity in use is about 20 units?  
(7,437 Mon. days / 365 Days = 20.4 avg units).

**Answer 1:** Historically this has been the case, however we have recently experienced a dramatic increase in utilization of the units by the judiciary. As of December 2017, we had 62 units in use, 1,526 monitoring days’ total.

**Question 2:** Reference *RFP Section 1-2 Narrative, p.3*. “...clearly list the initial cost of replacing the existing units and any software/hardware changes required.” Please clarify if the winning vendor would be required replace all 74 units considering that on average 21 or less units are in use at any given time.

**Answer 2:** We would not expect the vendor to replace the units, but the County must know what their cost would be to replace their currently utilize stock (please refer to the previous question related to the 21 or less units in use).

**Question 3:** If the agency desires to buy 74 units, but on average only 21 units are in use at any given time, please clarify why the vendor must cost justify the additional 50 units.

**Answer 3:** Please see previous clarifications.

**Question 4:** If it is determined that vendors should not provide 74 CAM bracelets but rather a lesser amount that is closer to the agencies average usage, would the County consider modifying the quantity on the pricing page that must be procured and activated at the beginning of the contract?

**Answer 4:** Please see previous clarifications.

**Question 5:** In the event that the County currently rents or leases the CAM units, please provide the following:

- The quantities being leased
- The terms of the lease agreement
- The current daily rate the County is paying for alcohol monitoring devices
- The current daily rate the County is paying for monitoring services

**Answer 5:** Units currently in use or available for use are owned by the County.

**Question 6:** In the event that the County currently owns the CAM units, please provide the following:

**Answer 6:** The quantities currently owned by the County: **74 units**

- The terms of the purchasing agreement: **The CAM Set Bracelet & Base Station cost at our last purchase was \$1,500.00 each.**
- The current daily rate the County is paying for alcohol monitoring devices: **\$4.05/per unit per day**
- The current daily rate the County is paying for monitoring services: **Monitoring is currently handled by County staff and there is no additional charge related to utilization of the monitoring platform (website)**

**Question 7:** Please provide a copy of the current contract with the incumbent vendor.

**Answer 7:** There is no contract currently in place as the services have previously been provided utilizing the County's competitive quote process since the expenditure was not over the \$50,000 threshold.

**Question 8:** Please provide the rates for equipment and monitoring services used.

**Answer 8:** The current CAM daily monitoring fee is \$4.05/per day. When required for the offender there is an Ethernet daily monitoring fee of \$0.50.

**Question 9:** Please provide the product names and model numbers of all alcohol monitoring products currently in use.

**Answer 9:** CAM style monitoring bracelet Model #00777 provided through Alcohol Monitoring Systems, Inc.

**Question 10:** Please confirm that County staff will install and remove devices.

**Answer 10:** Yes, this is correct.

**Question 11:** What is the annual expenditure/cost to the County for equipment and monitoring services currently in use?

**Answer 11:** Our projected cost for monitoring and equipment during the current fiscal year is \$78,000. We are not anticipating the purchase of any additional equipment with our current vendor.

**Question 12:** Please confirm that vendors can propose alternate solutions within the proposal. For example, may vendors propose breath alcohol devices?

**Answer 12:** While the County will not reject the additional information, the County is not looking to alter their utilization of secure remote continuous alcohol monitoring at this point in time. This type of unit has been selected by the County due to its ease of use by the offender.

**Question 13:** Reference *RFP Part III Selection Process and Criteria for Selection Process, p. 7*. "Cost of procuring and activating 74 non-CAM style monitoring bracelet Model #00777units". Please confirm that pricing should include 74 CAM type monitoring devices.

**Answer 13:** Yes, that is correct. The County is aware that models vary by vendor.

**Question 14:** Reference *RFP Part II – 2-2 Requirements F, p. 6*. “Provide a sample device for review.” Please confirm that the sample device requested is for analysis purposes only and not required to be functional.

**Answer 14:** Yes, that is correct.

**Question 15:** Please confirm that the County would consider replacing all 74 current SCRAM CAM devices with another type of CAM device made by another company.

**Question 15:** Yes, the County is open to utilization of new equipment.

**Question 16:** Please confirm if the County is able to engage in sales type lease arrangements.

**Answer 16:** The County has the ability to enter into a lease agreement.